

# Accountability Builder®

## FOUNDATIONS



LIVE ONLINE!

**Redefine Accountability. Create Ownership. Drive Engagement.**

### Course Objective

Accelerate the achievement of desired results by getting accountability right. Based on the classic New York Times bestselling book *The Oz Principle*, this **live online workshop** delivers the same award-winning principles and tools used by top companies all over the world to increase individual, team, and organizational accountability for results. Typically, accountability is understood as punitive— something that occurs when things go wrong.

Accountability Builder® Foundations redefines it as a **personal choice** to rise above circumstances and take ownership for achieving results.

Leverage common language to recognize Below The Line® behavior, coach team members Above The Line®, improve the frequency and effectiveness of feedback, enhance problem solving, create ownership, and drive engagement. Leave the workshop with **several tactical outcomes that you can implement immediately** into your daily work. The initial effect is less finger-pointing, denial, and confusion, and the payoff is more innovation, better solutions, and accelerated delivery of the most important priorities of your team/organization.

### Course Overview

Two core models, The Results Pyramid® and Steps To Accountability®, provide a powerful framework for increasing accountability at the individual, team, and organizational level. Additional tools, models, and best practices deliver a proven process for leveraging accountability to achieve desired results:

- + Lead with a positive, empowering view of accountability
- + Define **Key Results™** and develop an Accountability Plan to deliver on them.
- + Use **The Results Pyramid** to leverage organizational culture to produce results
- + Use the **Steps To Accountability** to convert Below The Line behavior to Above The Line productivity
- + Use the **Feedback model** to encourage and improve open communication
- + Create an **Own It-Solve It-Do It** mindset when it comes to producing results

### What You Receive

- + Four 120-minute live online workshop sessions over 2 days
- + Accountability Builder Foundations Participant Guide (PDF)
- + *The Oz Principle* Executive Book Summary (PDF)
- + Online tutorial for 45 days

### Course Schedule

Training Day	Sessions	Timing (IST)	Focus
Day-1	1 <sup>st</sup> Session	11:00 AM - 01:00 PM	The Results Pyramid®
Day-1	2 <sup>nd</sup> Session	02:00 PM- 04:00 PM	Steps To Accountability®
Day-2	3 <sup>rd</sup> Session	11:00 AM - 01:00 PM	See It®, Own It®
Day-2	4 <sup>th</sup> Session	02:00 PM- 04:00 PM	Solve It®, Do It®