# **ART OF INTERVIEWING**

2-Days Program



Research shows how interviewers who conduct frequent interviews have a huge impact on an organization in terms of its reputation as an employer of choice and the quality of hires. Just because one is a highly proven manager may not be equivalent to saying one is a capable interviewer. It's an art and skill that needs practice and mastery. This training by DOOR raises learners' awareness and equips them with skills to become an effective interviewer. **Art of Interviewing** 



#### Topics

- + Introduction to the role and mindset of an interviewer
- + Talent and your organization
- Most used interviewing techniques
- + Ingredients of a successful interview
- + Practice Sessions

## **Training Objectives**

At the end of this training you will be able to:

- 1 Receive clarity about organization's purpose
- 2 Understand behavioral interviewing and interviewer's role
- 3 Conduct job analysis using the critical incident technique
- 4 Develop or update a job description using job analysis findings
- 5 Develop rating expectations for the open position
- 6 Learn behavioral skills to conduct interview effectively
- 7 Make a hiring decision based on results of the interview

### Duration

2 Days

# THE #ART OF INTERVIEWING IS NOT JUST ABOUT GETTING A CANDIDATE; IT IS ABOUT GETTING THE RIGHT CANDIDATE.

#### **Program Schedule**

#### DAY ONE

Introduction to the role and mindset of an interviewer

Talent and Your Organization

- + Organization's philosophy and goals
- + Costs of Bad Hiring

Interviewing Skills

Job Analysis

Roles of panel members

Questioning & Listening skills

Body language

Feedback giving & receiving

Behavior towards the Interviewee

DAY TWO

- Most used interviewing techniques
  + Situational interviews
- + Competency based interviews

- + Behavioral interview
- + Top grading

#### STAR

Ingredients of a successful Interview

- Hiring principles
- + Interview planning
- Driving consensus among panel members
- + Maintaining candidate's self esteem
- + Judging the resume
- Handling problem candidates
- + Common interviewing errors
- + Verbal feedback to each participant
- + Closing interview
- Post interview review and feedback report

Practice Sessions - Role Plays

Rooting interviewing as part of the organizational experience value chain

#### More information

If you would like to discuss any one

of our programs please contact us.

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# **DOOR** training+consulting