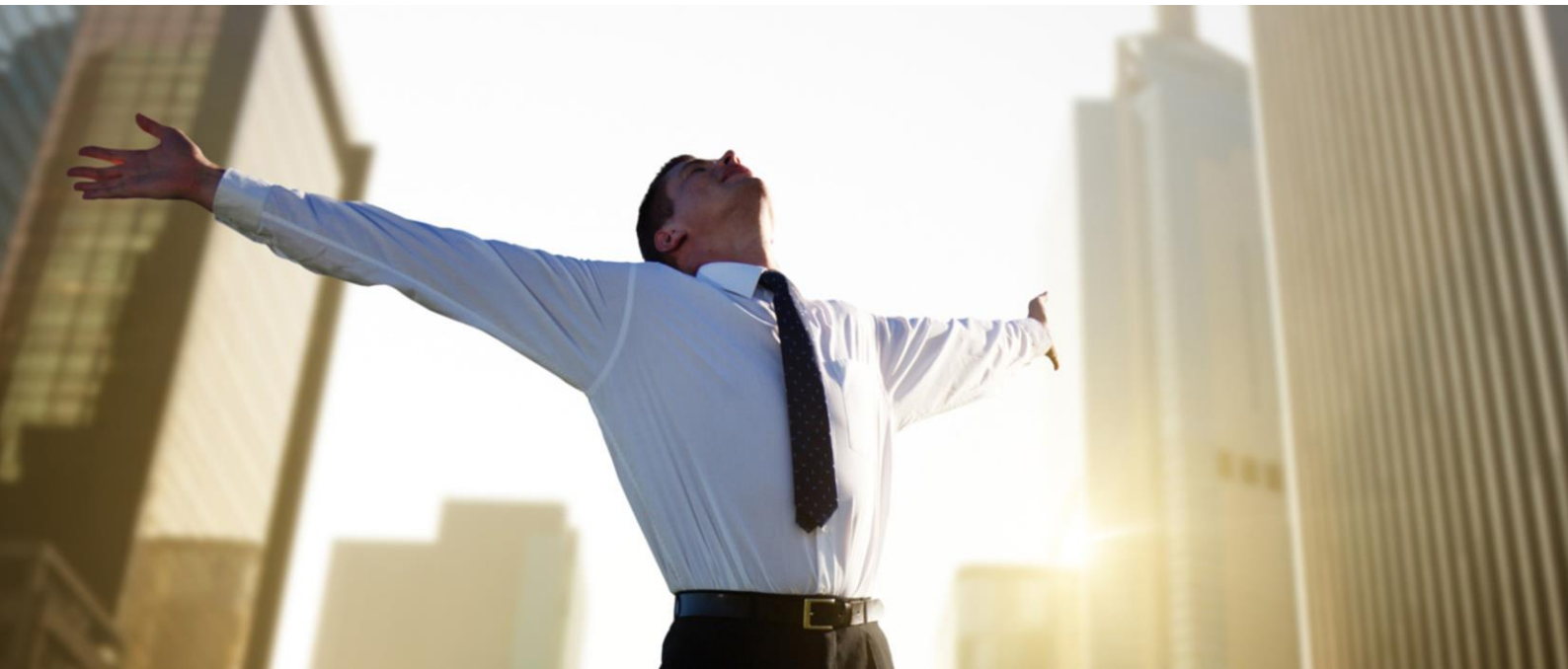


ACHIEVEMENT MOTIVATION

1-Day Program



Achievement motivation can be defined as the need for success or attainment of excellence. Individuals satisfy their needs through different means, and are driven towards success for varying reasons, both internal and external. Motivation is the basic drive for all our actions. This DOOR program helps individuals increase their achievement orientation and develop skills to create achievement-oriented teams.

Achievement Motivation



Topics

- + Develop achievement motivation and attitude of excellence
- + Plan, prioritize and organize for greater personal effectiveness
- + Taking ownership for one’s own role to display commitment, concerns and contributions
- + Identify motivation drivers for self

Training Objectives

At the end of this training you will be able to:

- 1 Create peak-performing mindsets to foster achievement of excellence
- 2 Understand own goal setting behaviors
- 3 Examine the extent to which one exhibits the characteristics of a high achievement-oriented person on actual performance exercise
- 4 Explore own motivation drivers

Duration

1 Day

THE ROOTS OF TRUE ACHIEVEMENT LIE IN THE WILL TO #BECOME THE BEST THAT YOU CAN.

Program Schedule

DAY ONE

Proactiveness

- + Getting in Control – Focusing on the right things

The Achievement Tree

- + The characteristics of high achievement-oriented person
- + Mental make-up of a high performer

Levels of performance

- + Locus of control - Internal V/s External
- + Personal barriers – internal and external

Taking personal responsibility for success and failure

Goal setting process

- + Approach goals
- + Avoidance goals

Developing a team mindset that avoids dysfunctionality

- + Motivation techniques for different kinds of stakeholders

Action planning

More information

If you would like to discuss any one of our programs please contact us.

T +49 (0) 611 157 59 00

E info@doortraining.com